

# Kirk D. Allison



Partner/Co-Founder

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# EDUCATION AND QUALIFICATIONS Stanford University B.S., Petroleum Engineering Officer of Society of Petroleum Engineers

AFFILIATIONS AND MEMBERSHIPS Member – International Council of Shopping Centers

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# AREA OF EXPERTISE

Kirk, a native of North San Diego County, entered the commercial real estate business in 1989 based on his belief in the tremendous potential for growth in North San Diego County.

In January of 1991, he joined Colliers International's Retail Division in the Carlsbad office, specializing in leasing and investment sales of project types ranging from specialty centers, grocery/drug anchored, and regional power centers. Since then, Kirk has been involved in retail commercial projects from their conception, participating in the planning, pre-leasing, and lease-up of space following construction, and also leasing existing retail projects up to 500,000 square feet in size. Recently, Kirk has spent considerable time on retail investment sales,and has extensive experience representing both retail tenants and landlords throughout San Diego and South Riverside Counties.

After 30 years at Colliers International, Kirk and business partner Vic Gausepohl left to form Commercial Pacific Properties, a boutique commercial real estate brokerage and investment firm based in North San Diego County. The new company is slated to complete a significant volume of leases, retail sale and investment transactions in 2025 in spite of economic conditions.

During his tenure at Colliers International, Kirk and business partner Vic Gausepohl have been the recipients of numerous Top Producer, Manager's Awards, client producer awards, CoStar Power Broker Awards and honors.

## **BUSINESS BACKGROUND**

Prior to entering the commercial real estate field, Kirk worked in the petroleum industry and spent three years working as a field engineer in northern Brazil, and offshore Santa Barbara for internationally based Schlumberger Well Services and Technology, Ltd.

### PROFESSIONAL ACCOMPLISHMENTS

Since entering the commercial real estate field, Kirk has been an active member of the International Council of Shopping Centers. He prides himself on his ability to contact and keep in touch with a large volume of tenants active in the San Diego County marketplace, as well as keeping apprised of new development and how it impacts existing product.

### **CAREER HONORS**

**2013:** "Top 5" Colliers North San Diego Office "Top 10" Colliers San Diego County

2011: "Top 5" Colliers North San Diego Office

"Top 10" Colliers San Diego County

"Top 10" Retail Brokers - Colliers United States

2010: "Top Producer" - Colliers North San Diego Office

"Top 3" - Colliers San Diego County

"Top 10" - Colliers U.S. Retail

2009: "Top 5" - Colliers North San Diego Office

"Top 10" - Colliers San Diego County

"Top 10" Retail Brokers - Colliers United States

2008: "Top 5" - Colliers North San Diego Office

"Manager's Award"-Colliers N. San Diego Office

"Top 10" - Colliers San Diego County

"Top 10" Retail Brokers - Colliers United States

2007: "Top 5" - Colliers North San Diego Office

2006: "Top 5" - Colliers North San Diego Office

"Top 15" - Retail Brokers - Colliers United States

2005: "Top Producer" - Colliers North San Diego Office

"Top 10" - Colliers San Diego County

"Top 5" Retail Brokers - Colliers United States

2004: "Top 10" Retail Brokers - Colliers United States

2003: "Top 10" Retail Brokers - Colliers United States

2002: Promoted to Senior Vice President

2001: "Top 10" Retail Brokers - Colliers United States

2000: Promoted to Vice President

"Top 5" Sales Performer/Colliers North San Diego Office

"Top 5" Retail Brokers - Colliers United States

1999: "Top 5" Sales Performer/Colliers N. San Diego

"Top 10" Retail Sales Performer - Colliers United States

**1998:** "Manager's Award"-Colliers N. San Diego Office Goldman Sachs/Archon Group - Achievement Award

1994: "Top 5" Sales Performer-Colliers N. San Diego

1993: "Top 5" Sales Performer-Colliers N. San Diego

1992: "Managers Award"-Colliers N. San Diego Office